

## TLS, Inc.

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## Consumables and the Consumer

Continuing in our series on what makes TLS, Inc. your *total lighting solution*, this issue will focus on consumables and our retail stock.

We keep extensive inventory in-house. This includes many spare parts specifically stocked for our Repair Department for quick turnaround on your repairs. In our last issue we told you that our Repair/Install Department is a certified repair shop for many of our vendors, thus the large stock of parts.

The other 70% or so of our in-house stock consists of consumables and boxed goods. This is the stuff that you just can't be without in any production. It includes items such as gel, gobos, lamps, tape of all kinds, PAR56 & PAR64 cans . . . and this just begins the list. We keep our shelves full so you can just walk into the store and purchase. Now, to serve you even better, we are expanding.

### Consumables headed to our Jackson office

Because consumables are such an integral part of every production, we are striving to make them as acces-



sible as possible. One of our first steps is expanding our Jackson, Miss. office to include many of the items listed above. Those of you in Jackson and the surrounding area will have quicker access to these consumables and boxed goods. Jackson office hours are 8:30 - 5pm (CST).

When you're in Jackson to pick up those much needed items or if calling there to place an order by phone, be sure to welcome Jennifer Bell.

Jennifer is a former theatre teacher at Starkville High School and has general office experience from her work at Picayune Junior High and with the Mississippi State University Band

Department. Jennifer will assist Rusty Scafidel with general office duties, and she will handle counter sales.



Jennifer Bell, Inside Sales

### Celebrate Consumables!

To celebrate our expansion in Jackson, and to help you stock up, this quarter's sale (see back page) is a huge consumables blow-out. (Eds. note: The marketing dept. tells us "blow-out" is a good catch-phrase to get you to look at the sale).